
General Information

Supplier/Group Name: SOUTHERN TEXTILE NETWORK

Address : AV. DEFENSORES DEL MORRO 2066 Phone : +51 1 617 2525

INT. 101

CHORRILLOS

City / State : LIMA 41

Country : PERU

Main Contacts : JORGE VELARDE-ALVAREZ ARCA PARRO jvelarde@perustn.com
JUAN MIGUEL RAFFO jmraffo@perustn.com

Title : CEO

Ownership : Private Annual Volume (2022)
(US Dollars) : +70,000,000

Year Established : 1997

3RD Party Shippers : TRANSMODAL

Payment Terms : TBD

Programs Offered : Full Package

Major Current Customers:

- Vineyard Vines
- Alphabroder
- Chevignon
- Holderness & Bourne
- Peter Millar
- Augusta Master's
- Stitch
- Criqueet Shirts
- Straightdown
- Dick's Sporting Goods
- Linksoul
- Foot Joy
- Travis Mathew
- Psycho Bunny

Factory Profile

General Information

Factory Name:	CMT DEL SUR SAC	Supplier relationship with Factory:
Address:	AV INDUSTRIAL S/N PARCELA N°46	Wholly Owned By Supplier
	CAU 03 DE OCTUBRE	
	CHINCHA BAJA	
City / State	ICA	
Country:	PERU	Phone: + 51 56 272272
Principle Contact:	JOSE LUIS GONZALES	Fax: _____
Title:	CEO	Email: jlgonzales@cmtdelsur.com

Production Information

i. Product Offerings

Knit	Woven	Accessories
<input checked="" type="checkbox"/> Cut & Sew <input type="checkbox"/> Sweater <input checked="" type="checkbox"/> Microfiber technical fabrics <input checked="" type="checkbox"/> Athleisure <input checked="" type="checkbox"/> Panel-placed sublimated PES garments Jersey/Rib <input checked="" type="checkbox"/> Jacquard <input type="checkbox"/> Intarsia <input type="checkbox"/> Cable/Novelt <input type="checkbox"/> y Hand Knits	<input type="checkbox"/> Bottoms <input type="checkbox"/> Tops <input type="checkbox"/> Dresses <input type="checkbox"/> Jackets <input type="checkbox"/> Constructed <input type="checkbox"/> Unconstructed <input type="checkbox"/> Denim Bottoms <input type="checkbox"/> Denim Jackets <input type="checkbox"/> Twill Bottoms <input type="checkbox"/> Leather <input type="checkbox"/> Outerwear <input type="checkbox"/> Active wear	<input type="checkbox"/> Scarves <input type="checkbox"/> Socks/Tights <input type="checkbox"/> Handbags/SL <input type="checkbox"/> G Jewelry <input type="checkbox"/> Gloves <input type="checkbox"/> Other

1) Factory Size **18,350** sq mt
(Square Meters) _____

2) Total no. of operators: 1,097 Office & supporting: 101 Production floor: 996

3) Monthly Capacity by product type: (i.e. pants, blouses, T-shirts, sweater, jacket, etc.)

<u>T SHIRT</u>	<u>25,000</u>	Dozens / month
<u>POLO SHIRT, JACKET AND OTHER</u>	<u>16,000</u>	Dozens / month

ii. Minimums & Lead Times

Minimum per run: 150 dozen
 Minimum per color: 50 dozen

Production lead time: 6 weeks
 All apparel complete: 10 - 12 weeks

iii. Country / Port of Consolidation

Air: PERU/CALLAO
 Port: PERU/CALLAO

Transit time to Airport: 4 Hours
 Transit time to Port: 4 Hours

Raw Material Capabilities / Handling

i. Knit Fabric Capabilities

Cut & Sew Regular Fabrics (i.e. Velour, Fleece, etc.)	
Jersey	Yes
Pique	Yes
Rib	Yes
French terry	Yes
Fleece	Yes
Double Knit Structures	Yes

Cut & Sew Performance Fabrics Fine Gauge	
Fine gauge single knit (from 24 to 36 gg)	Yes
Fine gauge double knit (from 28 to 36 gg)	Yes
Full Spandex single and double knit (from 24 to 36)	Yes
Full range of technical/performance attributes:	
• Antimicrobial	Yes
• Wicking	Yes
• UV protection	Yes
• Quick dry	Yes
State-of-the-art Sublimated fabrics	Yes

Additional Comments:

- Capability for engineering stripes in microfiber of polyester.
- Strategic Supply Partners – Filasur and Texfina - for yarn spinning, knitting, fabric dyeing and finishing.
- Full range of fabric finishing and performance attributes both on cotton and man-made based fabrics.

ii. Handling, Inspection & Storage

- 1. Is there a separate raw materials warehouse?
- 2. Are piece goods stored directly on the floor?
- 3. Are piece goods covered to prevent soiling?
- 4. Does factory have an inspection program?
If yes, what percentage is checked?

Please indicate what is checked:

Yes / No
 Yes / No
 Yes / No
 Yes / No
 10 BY SUPPLIER STN _____ %

KNITTIN DYING DEFECTS – Fabric Flaws

YES _____ Width
 YES _____ Shrinkage
 YES _____ Crocking
 YES _____ Shading

- 5. Is there a lab for testing?
If yes, what is tested?

YES

 WEIGHT, SHRINKAGE, TORQUING

 COLOR EVALUATION, APPEARANCE, COLOR
 FASTNESS

Production Facilities

i. Equipment

a. Pattern Making/Grading/Marker Making

- Computer pattern making and grading capability?
If yes, indicate brand:
- Marker making capability?
If yes, indicate brand:
- File transmission capability?

YES _____
 GERBER, LECTRA _____
 YES _____
 GERBER, LECTRA _____
 YES _____

b. Spreading/Cutting

- Number of cutting tables:
- Is spreading automatic or manual?
- Is cutting automatic or manual?
- List Equipment:

08 TABLES _____ Width of cutting tables _____ 95 Inches
 AUTOMATIC AND MANUAL _____
 AUTOMATIC AND MANUAL _____
 03 OSHIMA SPREADING MACHINES _____
 03 YIN AUTO CUTTER _____
 04 BAND KNIFE CUTTER,
 02 COLLARETE _____
 01 ROLLING MACHINE
 02 CHEST CUTTER
 01 MACHINE RELAXER
 01 CLOTH CUTTER
 03 MANUAL CUTTER
 01 MAT CUTTER
 06 FUSIONING MACHINE

c. Sewing (separate attachment if necessary)

Please list equipment, including fusing and any specialty equipment

Type	Brand	Quantity
Button Holding	Juki, Brother, Durkop, Jack	28, 3, 0, 6 = 37
Bar Tracking	Protex, Mitsuyin, Maqui, Sun Shine	0, 0, 4, 0 = 4
Button Hole	Juki, Mitsuyin, Protex	23, 1, 1 = 25
3N Cylindric Interlock	Shing Ling, Megasew	11, 1 = 12
3N Interlock Stitch	Shing ling, Yamato	50, 30 = 80
Flat Seamer Interlock	Shing ling, Siruba	2, 11 = 13
12N Stitching	Mitsuyin, Siruba	1, 1 = 2
Lockstitch Sewing	Mitsuyin, Siruba, Orion, Kingtex, Typical	2, 6, 1, 9, 1 = 19

Overlock	Protex, Yamato, Siruba	8, 215, 16 = 239
Invisible Overlock	Rimoldi	3
Bottom Hem Machine	Yamato, Siruba, Sun Shine	97, 4, 0 = 101
Stitching	Protex, Durkop, Pfaff, Golden Well, Juki	37, 20, 50, 3, 356 = 466
Stapling Patter	Prym Fashion, Bacsf, Columbia	1, 4, 6 = 11
Zig Zag Machine	Maqui	2
Pattern Machine	Jack, Brother	35, 3 = 38
Automatic Placket Machine	Jack	2
Automatic Pocket Machine	Rambo/Juki	4
Automatic Tubular Bottom Hemming Machine	Rambo/Pegasus	1
Automatic Flat Bottom Hemming Machine	Rambo/Pegasus	1
Automatic Collar Machine	Rambo	1
Automatic Collar Pressing Machine	Rambo	1
Necklace Cover Stitch	Kansai	3
TOTAL		1065

d. Screen Printing: Capacity 24,000 prints/day

Screen printing equipment

	Brand	Quantity
AUTOMATIC PRINTING MACHINE 8 HEAD	MR GAUMLET R2	1
AUTOMATIC PRINTING MACHINE 12 HEAD	CHALLENGER SERIES II	1
AUTOMATIC PRINTING MACHINE 14 HEAD	CHALLENGER SERIES II	1
AUTOMATIC PRINTING MACHINE 14 HEAD	CHALLENGER SERIES III	1
MANUAL PRINTING MACHINE 8 HEAD	MR CAMALEON	5
OVEN M&R 9mt x 2 mt	MR SPRING 2000	1
OVEN M&R 4mt x 1.3 mt	MR SPRING 2000	1
SCREEN EXPOSURE SYSTEM	NUARC TRI-LIGHT	1
AUTOMATIC PRINTING MACHINE 16 HEAD	CHALLENGER SERIES II	1
AUTOMATIC PRINTING MACHINE 12 HEAD	MR GAUMLET SERIE 2	2
AUTOMATIC PRINTING MACHINE 10 HEAD	SAN ROQUE OVAL PRO	1
AUTOMATIC PRINTING MACHINE 04 HEAD	SAN ROQUE	1
OVEN SAN ROQUE	SAHARA T75186P	1
IRON INSTA	INSTA 728	19
MANUAL PRINTING MACHINE 15 HEAD	MR CAMALEON	1
OVEN MEJATOR	MEJATOR	1
MACHINE EMULSIONADORA	GRUNING	1

e. Digital Printing and Sublimation: Capacity 70,000 meters/month

Type	Brand	Quantity
DIGITAL PRINTER	MS JP4	4
SUBLIMATION CALENDER	MONTI ANTONIO 855	4

f. Pressing

Pressing equipment

Type	Brand	Quantity
AUTOMATIC PRESSING MACHINE	COSMOTEX, Models TVCON-250 A and TVCON-200A	6

g. Embroidery Data

Is embroidery available?

Yes / No

Is embroidery equipment:

On Site

Third Party

Type of equipment:

03 RICHPEACE 08 HEAD AND 01 RICHPEACE 06 HEAD,
02 BROTHER PATTERN EMBROIDERY, 07 IRON INSTA

Monthly Capacity:

166 MILLION STITCHES / MONTH

h. Laundry Data

Laundry Options available? Yes / No

Laundry is: On Site Third Party

If third party, what is the distance from factory? _____

Available Washes:

Garment Wash

Stone Wash

Chemical Wash

Pigment Dye

Other Describe: SILICONE WASH, T LUXE, ENZYME WASH

Degree of Laundry Expertise: GOOD

Is there a chemist on premises? Yes / No

Type	Brand	Quantity
Washer/Extractor	Sailstar SM200, SM35	1, 1 = 2
Dyeing front Washer	Tupesa LFC - 100	2
Dryer	Efamein EFAS-105, EFAS-125, EFAS-60, Tupesa SV-80V	1, 2, 1, 3 = 7
TOTAL		11

Sample Making

Sample Making: Yes No Sample Shop

Average Lead.time: 30 DAYS (NEW COLOR, NEW BODY, NEW FABRIC)
10 DAYS FOR PROTOS W/AVAILABLE FABRIC

Sample Charges: 2 FOB

Quality Assurance

Area	% Inspected or Level	What is Inspected
Fabric	10% With 4-point System by STN	Color, Appearance, Knitting, dying defects
Trim	AQL 2.5 by supplier STN	Color, measures, material
Cutting	AQL 2.5	Cuts, measurements, symmetry, matching
In Line Inspection	AQL 2.5	Measurements symmetry
Final Audit	AQL 2.5	Packing, Measures, Quality and Artwork

Are inspection results maintained? Yes / No

Are there written QA procedures? Yes / No

of people on Quality Staff 102

Average % Defects: 5% RECOVERED AFTER REPROCESSING IN SEWING LINE OR OTHER PROCESS

Employees Head Count CMT

Office & Supporting :

Office	17
Pattern Area	3
Programming	12
Engineering	20
Others	3

Production Floor :

Cutting & Sewing	577
Embroidery, Printing, Laundry	168
Inspecting	67
Pressing	20
Packing	25
Sewing Maintenance	20
General Maintenance	24
Warehouses	29

EDI Capability?	Yes <input checked="" type="checkbox"/> / No <input type="checkbox"/>
Tradelinkone?	Yes <input checked="" type="checkbox"/> / No <input type="checkbox"/>
Volume?	Under 100K - Elink <input type="checkbox"/> Above 100K – Packone <input checked="" type="checkbox"/>
Multi-Channel	Yes <input checked="" type="checkbox"/> / No <input type="checkbox"/>
Direct Ship Capability – only if using Tradelinkone?	Yes <input checked="" type="checkbox"/> / No <input type="checkbox"/>
Factor Direct process– only if using Tradelinkone?	Yes <input checked="" type="checkbox"/> / No <input type="checkbox"/>
Non-EDI	NEED APPROVAL FROM BRAND
Other EDI software provider	NEED APPROVAL FROM BRAND

Miscellaneous Information

Systems Control

<input checked="" type="checkbox"/>	Mainframe
<input checked="" type="checkbox"/>	PC
<input type="checkbox"/>	Manual

Access to Internet?	Yes <input checked="" type="checkbox"/> / No <input type="checkbox"/>
Scan & Pack capability?	Yes <input checked="" type="checkbox"/> / No <input type="checkbox"/>
UPC printing capability?	Yes <input checked="" type="checkbox"/> / No <input type="checkbox"/>
RFID Compliant?	Yes <input checked="" type="checkbox"/> / No <input type="checkbox"/>