

## General Information

Supplier/Group Name: SOUTHERN TEXTILE NETWORK

Address : AV. DEFENSORES DEL MORRO 2066 Phone : +51 1 617 2525

INT. 101

CHORRILLOS

City / State : LIMA 41

Country : PERU

Main Contacts : JORGE VELARDE-ALVAREZ ARCA PARRO  
JUAN MIGUEL RAFFO contact@perustn.com

Title : CEO

Ownership : Private Annual Volume (2022)  
(US Dollars) : +70,000,000

Year Established : 1997

3<sup>RD</sup> Party Shippers : SOVEREIGN

Payment Terms : TBD

Programs Offered : Full Package

### Major Current Customers:

- Vineyard Vines
- Alphabroder
- Chevignon
- Holderness & Bourne
- Peter Millar
- Augusta Master's
- Stitch
- Criket Shirts
- Straightdown
- Dick's Sporting Goods
- Linksoul
- Foot Joy
- Travis Mathew
- Psycho Bunny

## Factory Profile

### General Information

Factory Name:	CMT DEL SUR SAC	Supplier relationship with Factory:	
Address:	AV INDUSTRIAL S/N PARCELA N°46	Wholly Owned By Supplier	
	CAU 03 DE OCTUBRE		
	CHINCHA BAJA		
City / State	ICA		
Country:	PERU	Phone:	+ 51 56 272272
Principle Contact:	JOSE LUIS GONZALES	Fax:	
Title:	CEO	Email:	contact@perustn.com

### Production Information

#### i. Product Offerings

Knit	Woven		Accessories
<input checked="" type="checkbox"/> Cut & Sew	<input type="checkbox"/> Bottoms	<input type="checkbox"/> Denim Bottoms	<input type="checkbox"/> Scarves
<input type="checkbox"/> Sweater	<input type="checkbox"/> Tops	<input type="checkbox"/> Denim Jackets	<input type="checkbox"/> Socks/Tights
<input checked="" type="checkbox"/> Microfiber technical fabrics	<input type="checkbox"/> Dresses	<input type="checkbox"/> Twill Bottoms	<input type="checkbox"/> Handbags/SL
<input checked="" type="checkbox"/> Athleisure	<input type="checkbox"/> Jackets	<input type="checkbox"/> Leather	<input type="checkbox"/> G Jewelry
<input checked="" type="checkbox"/> Panel-placed sublimated PES	<input type="checkbox"/> Constructed	<input type="checkbox"/> Outerwear	<input type="checkbox"/> Gloves
<input checked="" type="checkbox"/> garments Jersey/Rib	<input type="checkbox"/> Unconstructed	<input type="checkbox"/> Active wear	<input type="checkbox"/> Other
<input checked="" type="checkbox"/> Jacquard			
<input type="checkbox"/> Intarsia			
<input type="checkbox"/> Cable/Novelt			
<input type="checkbox"/> y Hand Knits			

1) Factory Size **21,000** sq mt  
(Square Meters) \_\_\_\_\_

2) Total no. of operators: 1,300 Office & supporting: 100 Production floor: 1200

3) Monthly Capacity by product type: (i.e. pants, blouses, T-shirts, sweater, jacket, etc.)

T SHIRT	<u>20,000</u>	Dozens / month
POLO SHIRT, JACKET AND OTHER	<u>30,000</u>	Dozens / month

## ii. Minimums & Lead Times

Minimum per run: 50 dozen  
 Minimum per color: 50 dozen

Production lead time: 6 weeks  
 All apparel complete: 10 - 12 weeks

## iii. Country / Port of Consolidation

Air: PERU/CALLAO  
 Port: PERU/CALLAO

Transit time to Airport: 4 Hours  
 Transit time to Port: 4 Hours

## Raw Material Capabilities / Handling

### i. Knit Fabric Capabilities

Cut & Sew Regular Fabrics (i.e. Velour, Fleece, etc.)	
Jersey	Yes
Pique	Yes
Rib	Yes
French terry	Yes
Fleece	Yes
Double Knit Structures	Yes

Cut & Sew Performance Fabrics Fine Gauge	
Fine gauge single knit (from 24 to 36 gg)	Yes
Fine gauge double knit (from 28 to 36 gg)	Yes
Full Spandex single and double knit (from 24 to 36)	Yes
Full range of technical/performance attributes:	
• Antimicrobial	Yes
• Wicking	Yes
• UV protection	Yes
• Quick dry	Yes
State-of-the-art Sublimated fabrics	Yes

### Additional Comments:

- Capability for engineering stripes in microfiber of polyester.
- Strategic Supply Partners – Filasur and Texfina - for yarn spinning, knitting, fabric dyeing and finishing.
- Full range of fabric finishing and performance attributes both on cotton and man-made based fabrics.

## ii. Handling, Inspection & Storage

1. Is there a separate raw materials warehouse?
2. Are piece goods stored directly on the floor?
3. Are piece goods covered to prevent soiling?
4. Does factory have an inspection program?  
If yes, what percentage is checked?

Please indicate what is checked:

Yes ☒ / No ☐

Yes ☐ / No ☒

Yes ☒ / No ☐

Yes ☒ / No ☐

10 BY SUPPLIER STN \_\_\_\_\_ %

### KNITTIN DYING DEFECTS – Fabric Flaws

YES	Width
YES	Shrinkage
YES	Crocking
YES	Shading

5. Is there a lab for testing?

If yes, what is tested?

YES ☒ ☐

WEIGHT, SHRINKAGE, TORQUING  
COLOR EVALUATION, APPEARANCE, COLOR  
FASTNESS

## Production Facilities

### i. Equipment

#### a. Pattern Making/Grading/Marker Making

Computer pattern making and grading capability?

If yes, indicate brand:

Marker making capability?

If yes, indicate brand:

File transmission capability?

YES

GERBER, LECTRA

YES

GERBER, LECTRA

YES

#### b. Spreading/Cutting

Number of cutting tables:

Is spreading automatic or manual?

Is cutting automatic or manual?

List Equipment:

09 TABLES Width of cutting tables 95 Inches

AUTOMATIC AND MANUAL

AUTOMATIC AND MANUAL

04 OSHIMA SPREADING MACHINES

03 YIN AUTO CUTTER

05 BAND KNIFE CUTTER,

02 COLLARETE

02 ROLLING MACHINE

02 CHEST CUTTER

01 MACHINE RELAXER

01 CLOTH CUTTER

03 MANUAL CUTTER

01 MAT CUTTER

08 FUSIONING MACHINE

### c. Sewing ( separate attachment if necessary )

Please list equipment, including fusing and any specialty equipment

Type	Brand	Quantity
Button Holding	Juki	30
Bar Tracking	Maqui, Jack	4, 2 = 6
Button Hole	Juki, Jack, Brother	25, 6, 3 = 34
3N Cylindric Interlock	Shing Ling, Megasew	10, 1 = 11
3N Interlock Stitch	Kingtex, Shing ling, Yamato	4, 45, 45 = 94
Flat Seamer Interlock	Shing ling, Siruba	2, 10 = 12
12N Stitching	Mitsuyin, Siruba	1, 1 = 2
Lockstitch Sewing	Mitsuyin, Siruba, Orion, Kingtex, Typical	2, 6, 1, 9, 1 = 19

Overlock	Protex, Yamato, Siruba	3, 222, 16 = 241
Invisible Overlock	Rimoldi	3
Bottom Hem Machine	Yamato	86
Electronic Single Stitch	Protex, Durkop, Pfaff, Jack, Juki	3, 10, 24, 21, 247 = 305
Smart Electric Stitch	Juki	161
Stapling Patter	Prym Fashion, Bacsf, Columbia	1, 4, 6 = 11
Zig Zag Machine	Maqui	2
Pattern Machine	Jack, Brother	40, 3 = 43
Automatic Placket Machine	Jack	4
Automatic Pocket Machine	Rambo/Juki	4
Automatic Tubular Bottom Hemming Machine	Rambo/Pegasus	1
Automatic Flat Bottom Hemming Machine	Rambo/Pegasus	1
Automatic Collar Machine	Rambo, Juita	1, 4 = 5
Automatic Collar Pressing Machine	Rambo	1
Necklace Cover Stitch	Kansai	3
Cover Stitch	Yamato	1
Automatic Sidevent Machine	Juki	16
<b>TOTAL</b>		<b>1096</b>

#### d. Screen Printing: Capacity 24,000 prints/day

Screen printing equipment

	Brand	Quantity
AUTOMATIC PRINTING MACHINE 8 HEAD	MR GAUMLET R2	0
AUTOMATIC PRINTING MACHINE 12 HEAD	CHALLENGER SERIES II	1
AUTOMATIC PRINTING MACHINE 14 HEAD	CHALLENGER SERIES II	1
AUTOMATIC PRINTING MACHINE 14 HEAD	CHALLENGER SERIES III	0
MANUAL PRINTING MACHINE 8 HEAD	MR CAMALEON	6
OVEN M&R 9mt x 2 mt	MR SPRING 2000	1
OVEN M&R 4mt x 1.3 mt	MR SPRING 2000	1
SCREEN EXPOSURE SYSTEM	NUARC TRI-LIGHT	1
AUTOMATIC PRINTING MACHINE 16 HEAD	CHALLENGER SERIES II	1
AUTOMATIC PRINTING MACHINE 12 HEAD	MR GAUMLET SERIE 2	2
AUTOMATIC PRINTING MACHINE 10 HEAD	SAN ROQUE OVAL PRO	2
AUTOMATIC PRINTING MACHINE 04 HEAD	SAN ROQUE	2
OVEN SAN ROQUE	SAHARA T75186P	1
IRON INSTA	INSTA 728	17
MANUAL PRINTING MACHINE 15 HEAD	MR CAMALEON	1
OVEN MEJATOR	MEJATOR	1
MACHINE EMULSIONADORA	GRUNING	1
MANUAL PRINTING MACHINE 08 HEAD	MR CAMALEON	4
INSOLADORA	ATMA	1
OVEN SAN ROQUE	SAN ROQUE T30156	1

#### e. Digital Printing and Sublimation: Capacity 70,000 meters/month

Type	Brand	Quantity
DIGITAL PRINTER	MORGAN	1
DIGITAL PRINTER	BLUTEG	1

#### f. Pressing

Pressing equipment

Type	Brand	Quantity
AUTOMATIC PRESSING MACHINE	COSMOTEX, Models TVCON-250 A and TVCON-200A	6

#### g. Embroidery Data

Is embroidery available?

Yes ☒ / No ☐

Is embroidery equipment:

☒ On Site

☐ Third Party

Type of equipment:

03 RICHPEACE 08 HEAD AND 01 RICHPEACE 06 HEAD,  
01 RICHPEACE 08 HEAD (12 COLORS)  
03 BROTHER PATTERN EMBROIDERY, 09 IRON INSTA

Monthly Capacity:

208 MILLION STITCHES / MONTH

## h. Laundry Data

Laundry Options available? Yes ☒ / No ☐

Laundry is: ☒ On Site

☐ Third Party

If third party, what is the distance from factory? \_\_\_\_\_

Available Washes:

☒ Garment Wash

☐ Stone Wash

☐ Chemical Wash

☒ Pigment Dye

☒ Other Describe: SILICONE WASH, T LUXE, ENZYME WASH

Degree of Laundry Expertise: GOOD

Is there a chemist on premises? Yes ☒ / No ☐

Type	Brand	Quantity
Washer/Extractor	Sailstar SM200, SM35	1, 1 = 2
Dyeing front Washer	Tupesa LFC - 100	2
	Tonello	1
Dryer	Efamein EFAS 125, Tupesa SV-80V,	3, 3 = 6
TOTAL		11

## Sample Making

Sample Making: Yes ☒ No ☐ Sample Shop ☐

Average Lead.time: 30 DAYS (NEW COLOR, NEW BODY, NEW FABRIC)  
10 DAYS FOR PROTOS W/AVAILABLE FABRIC

Sample Charges: 2 FOB

## Quality Assurance

Area	% Inspected or Level	What is Inspected
Fabric	25% With 4-point System by STN	Color, Appearance, Knitting, dying defects
Trim	AQL 2.5 by supplier STN	Color, measures, material
Cutting	AQL 2.5	Cuts, measurements, symmetry, matching
In Line Inspection	AQL 2.5	Measurements symmetry
Final Audit	AQL 2.5	Packing, Measures, Quality and Artwork

Are inspection results maintained? Yes ☒ / No ☐

Are there written QA procedures? Yes ☒ / No ☐

# of people on Quality Staff 102

Average % Defects: 5% RECOVERED AFTER REPROCESSING IN SEWING

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**Employees Head Count CMT**

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**Office & Supporting :**

Office	<u>20</u>
Pattern Area	<u>5</u>
Programming Engineering	<u>35</u>
Others	<u>5</u>

**Production Floor :**

Cutting & Sewing	<u>800</u>
Embroidery, Printing, Laundry	<u>180</u>
Inspecting	<u>120</u>
Pressing	<u>45</u>
Packing	<u>30</u>
Sewing Maintenance	25
General Maintenance	25
Warehouses	35



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EDI Capability?	Yes <input checked="" type="checkbox"/> / No <input type="checkbox"/>
Tradelinkone?	Yes <input checked="" type="checkbox"/> / No <input type="checkbox"/>
Volume?	Under 100K - Elink <input type="checkbox"/> Above 100K – Packone <input checked="" type="checkbox"/>
Multi-Channel	Yes <input checked="" type="checkbox"/> / No <input type="checkbox"/>
Direct Ship Capability – only if using Tradelinkone?	Yes <input checked="" type="checkbox"/> / No <input type="checkbox"/>
Factor Direct process– only if using Tradelinkone?	Yes <input checked="" type="checkbox"/> / No <input type="checkbox"/>
Non-EDI	<b>NEED APPROVAL FROM BRAND</b>
Other EDI software provider	<b>NEED APPROVAL FROM BRAND</b>

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### Miscellaneous Information

#### Systems Control

<input checked="" type="checkbox"/>	Mainframe
<input checked="" type="checkbox"/>	PC
<input type="checkbox"/>	Manual

Access to Internet?	Yes <input checked="" type="checkbox"/> / No <input type="checkbox"/>
Scan & Pack capability?	Yes <input checked="" type="checkbox"/> / No <input type="checkbox"/>
UPC printing capability?	Yes <input checked="" type="checkbox"/> / No <input type="checkbox"/>
RFID Compliant?	Yes <input checked="" type="checkbox"/> / No <input type="checkbox"/>